



Curriculum Vitae – Paulo Afonso

Education

Metallurgical Engineer, degree awarded in 1972 by UFMG - Universidade Federal de Minas Gerais (Engineering College - University of MG)

Experience

- Proven track record in large-scale project management. Executive with more than 45 years of accumulated experience and directive positions on large companies.
- Metallurgical Engineer with several specialization courses in:
 - Iron Ore Reduction Process and Blast Furnaces Charcoal based;
 - Charcoal Making from planted forests;
 - Forestation of Eucalyptus for Charcoal Production;
 - Expert in the commercialization and logistics of bulk material (pig iron).
- Author and co-author of several technical articles on production, commercialization, logistics of Pig Iron and Raw Materials, etc., presented in several Brazilian and International Symposiums

Professional Career

QUEIROZ GALVAO GROUP

- Board Member of the Queiroz Galvao Group
March 2014 - February 2016 (retirement)
- Executive Director of Queiroz Galvao Business Development
January 2010 – February 2014
- Vice-President of ACT – American Commodity Trading (BWI) (an 100% company of Queiroz Galvao Group)
- Commercial Director of Queiroz Galvao Pig Iron Business (3 Pig Iron Companies)
January 2006 – February 2014
- Coordinator of Sales and Logistics of VPS Channel (a pool of Pig Iron Exporters of Northern Brazil)
January 06 – February 2014
- Director of Queiroz Galvao Alimentos (Food Business)
January 2006 – February 2014

FIEMG – SINDIFER

- Industrial Federation of the State of Minas Gerais – Pig Iron Producers Union of the State of Minas Gerais
- General Coordinator of all Pig Iron exports of Southern Pig Iron System through Espirito Santo and Rio de Janeiro ports: Jul-2003-Jan 2006.

COSIPAR – CIA. SIDERURGICA DO PARA

- Commercial Director of Cosipar (largest Pig Iron Producer in Northern Brazil) as well Director of its offshore Company – Samar (BWI) –Jul-97 – May 02
- Founder and CEO of CPI - Carajas Pig Iron Channel responsible for all exports of 6 pig iron Companies of Northern Brazil – Dez 97 – May 03.
- Acting as representative of all pig iron producers In the Northern Brazil along with Vale for discussing price and quantities of iron ore supplied by Vale

OTHER COMPANIES:

Acting as Engineer, General Manager, and/or Director of:

- Vale – SG Comercio Exterior (Trading Company)
- Cotia Trading
- FTI – Fundacao de Tecnlogua Industrial
- SIDERSETE – Siderurgica Sete Lagoas
- CETEC – Fundacao Centro de Tecnologia de MG
- Acesita – Aços Especiais Itabira
- Companhia Ferro Brasileiro
- Siderurgica Mannesmann (Current Vallourec)