2019 – Sustainable Industrial Processing Summit

McNeil International Symposium on Laws and their Applications for Sustainable Development

Conducting International Business: a Litigation Perspective

EROTOCRITOU

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Have you anticipated for **disputes** when structuring your business internationally?



Overview

- Legal and Regulatory Framework
- Cross-border Recognition and Enforcement
- Access to Immediate Relief
- Time and Costs
- Evidential and other matters

Legal and Regulatory Framework

- Legal system
 - → Common law / Civil law
- Company law and corporate structures
 - → Appropriate structure / Shareholders' rights / Bureaucracy / Transparency
- Investment treaties
 - → BITs
- Funds Framework
- Intellectual Property
 - → Form / Registration / Extent of Protection
- Data Protection



Cross-border Recognition and Enforcement

- Ability to effectively enforce a judgment or arbitral award otherwise, just a paper judgment.
- Key questions:
 - →Where are the assets?
 - → How are the assets held?
 - →What type of assets are they?
 - →Who is your counter-party?
- Available legal framework for cross-border recognition and enforcement
 - →EU Regulation 1215/12
 - → Multilateral / Bilateral Treaties
 - → New York Arbitration Convention

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Access to Immediate Relief

- Availability
- Accessibility
- Extra-territorial scope
- Extra-territorial enforcement

Time and Costs

- Pace / Adjudication time
 - → Main proceedings
 - → If there is an urgent matter, how quickly can you obtain immediate relief?
- Costs / Fees
 - → Court fees
 - → Legal fees
 - → Cost recovery

Evidential and Other Matters

- Scope of discovery
- Language / Translations
- Legal assistance
 - → Bilateral treaties
 - → Hague Convention of 18 March 1970 on the Taking of Evidence Abroad in Civil or Commercial Matters (the Hague Evidence Convention)
- Confidentiality
- Impartiality / Corruption
- Specialised Courts

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Thank you

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