



**RED ROAD  
LEGAL, PC**

# **BLOCKCHAIN & CRYPTO-ASSETS**

**SUSTAINABLE BUSINESS REVOLUTIONS THROUGH TRUSTLESS TRANSACTIONS**

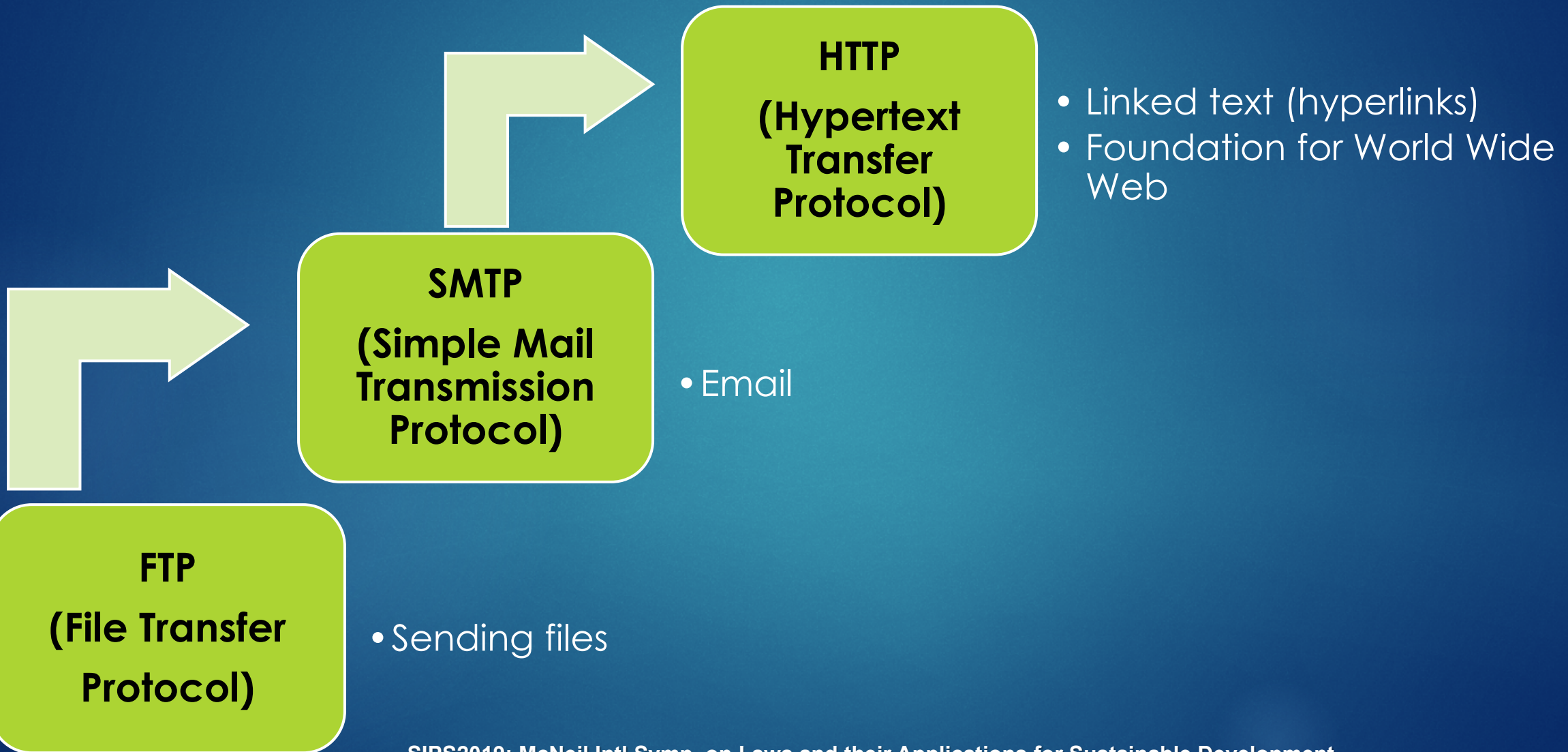
**WILLIAM S. WENZEL, ESQ., OWNER, RED ROAD LEGAL, PC**

# Internet 2.0

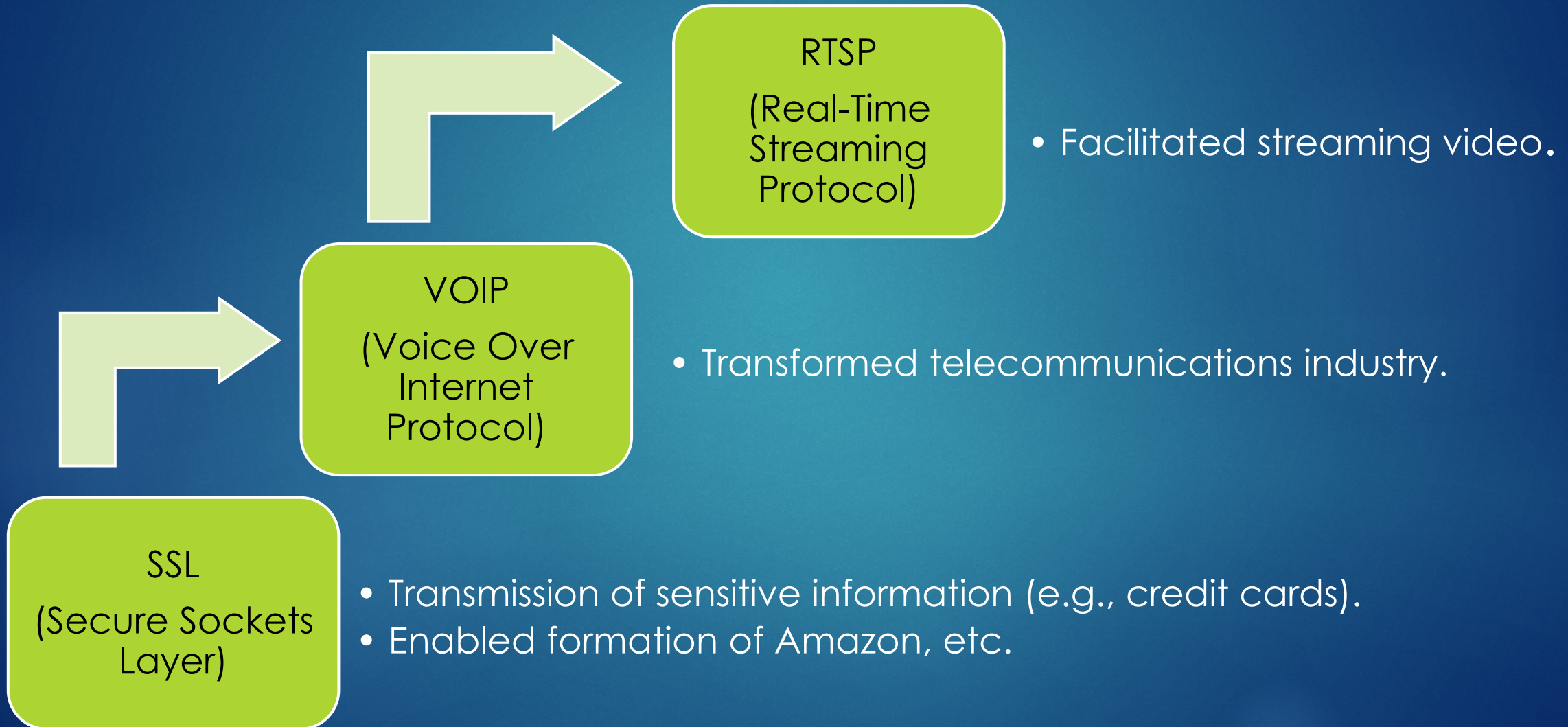


Peer-to-peer money  
transfer protocol

# Internet 2.0



# Internet 2.0



# Internet 2.0



## Previously:

Online banks & payment services required to transfer money.  
Requires “real-world” processing, delay, & cost.



## Now:

People can send actual currency *directly* to one another without any intermediary.

Immediate with extremely low cost.

Record of transactions. No “double-spend” problem.

**Using a “Money Transfer Protocol.”**

# Collateralization



Borrowing & Lending  
with crypto-asset  
collateral

# Collateralization

Global Cryptocurrency Market Cap:

**\$218B USD**

(as of Oct. 3, 2019 via [coinmarketcap.com](https://coinmarketcap.com))



# Collateralization

Global Cryptocurrency Market Cap:

≈834,000

Lamborghinis





# Collateralization

## UCC Article 9 (Secured Transactions)



§9-102 (9) et. seq.  
“Cash Proceeds”:

- means proceeds that are money...

(e.g., Cryptocurrency in shared wallets  
or escrow)

# Collateralization

## UCC Article 9 (Secured Transactions)



### §9-102 (15) et. seq. “Commodity Contract”:

- futures contract, an option on ...futures contract, a commodity option, or another contract ... traded on ... a board of trade ...

(e.g., CFTC-traded Bitcoin Futures)

# Collateralization

## UCC Article 9 (Secured Transactions)



§9-102 (49) et. seq.

**“Investment Property”:**

- means a security, whether certificated or uncertificated, security entitlement, securities account...

(e.g., SEC-designated security tokens)

# Collateralization

## UCC Article 9 (Secured Transactions)



§9-102 (49) et. seq.

**“Investment Property”:**

- means a security, whether certificated or uncertificated, security entitlement, securities account...

(e.g., SEC-designated security tokens)

# Collateralization

## UCC Article 9 (Secured Transactions)



### §9-102 (64) et. seq. “Proceeds”:

- Whatever is collected on/distributed on account of collateral;
- Rights arising out of collateral...

(e.g., distribution rights arising from security tokens)

# Collateralization

## Current Crypto-asset Lenders



- SALT Lending® – Institutional lending
- ETHLend® – Institutional or peer-to-peer lending

# Current and Future Blockchain/DLT Uses



How to make and  
save money with  
blockchain/DLT

# Building “Oracles”

## “Oracle”

A trusted source  
that provides  
information to the  
blockchain



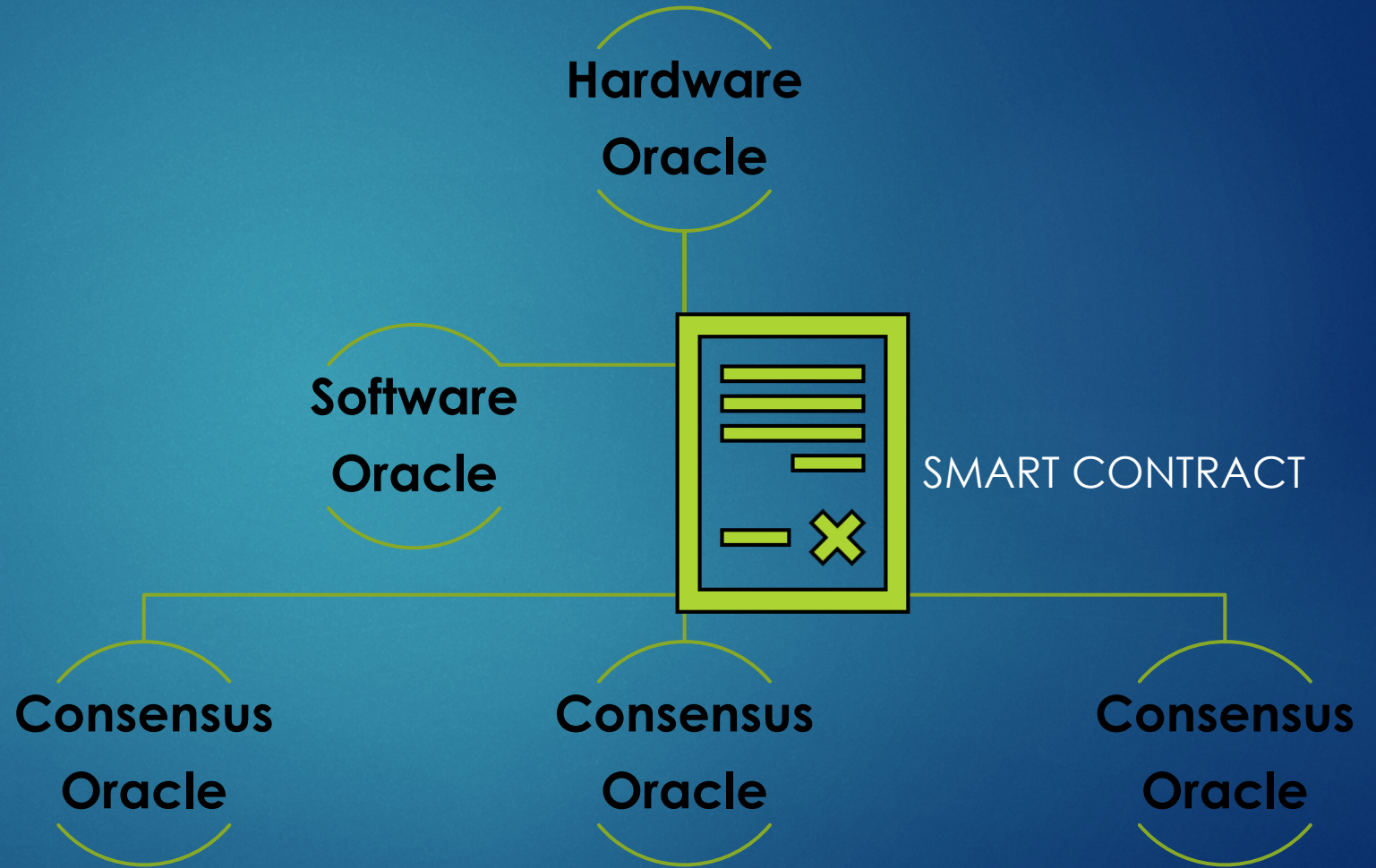
# Building “Oracles”

**“Oracle”**  
**A trusted source  
that provides  
information to the  
blockchain**

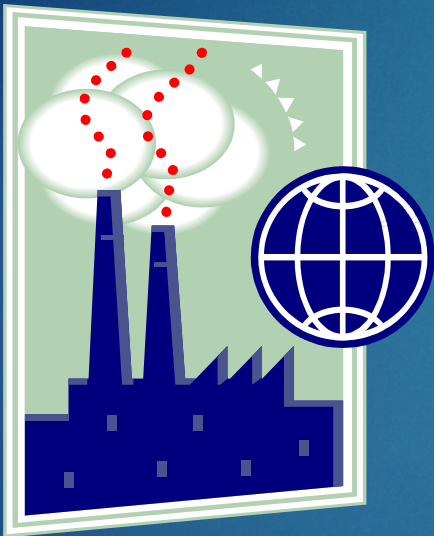
- **Hardware:** Sends information as the result of an occurrence in the physical world (e.g., RFID chips)
- **Software:** Sends information that is accessible electronically (e.g., Uploading from database or website)
- **Consensus:** Any type of oracle that queries multiple oracle sources to develop an outcome based on consensus (e.g., multiple sources that identify the temperature in a certain city)

# Building “Oracles”

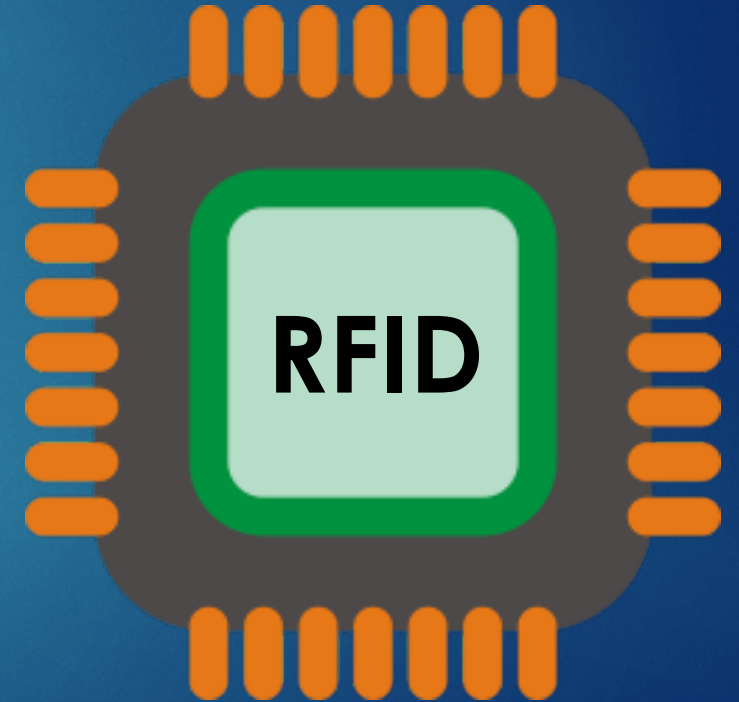
“Oracle”  
A trusted source  
that provides  
information to the  
blockchain



# Building “Oracles”



**RFID Industry:  
\$18B USD by  
2026**



# Supply Chain Management

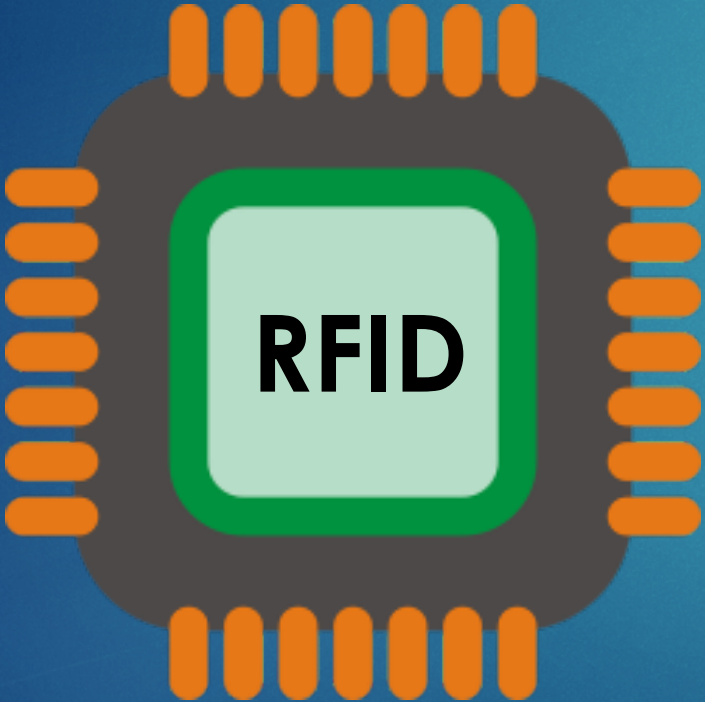
CHEMICALS

LUXURY ITEMS

MINERALS

INGREDIENTS

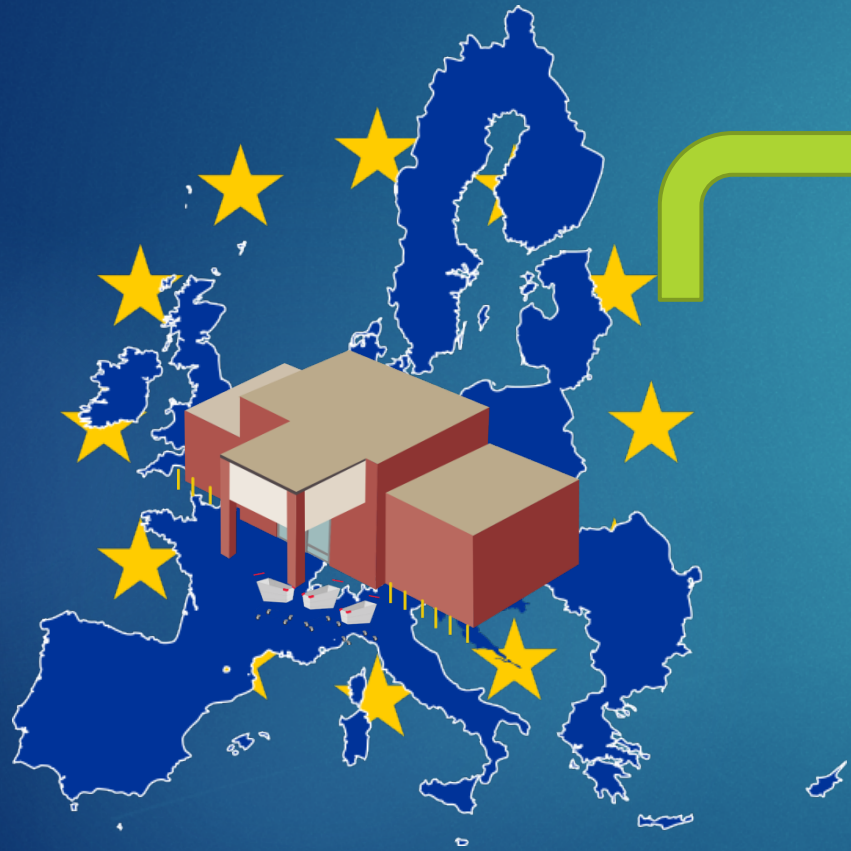
# Supply Chain Management



# Supply Chain Management



# Supply Chain Management



# Chemical Industry

## Managing Chemical Parks



# Chemical Industry

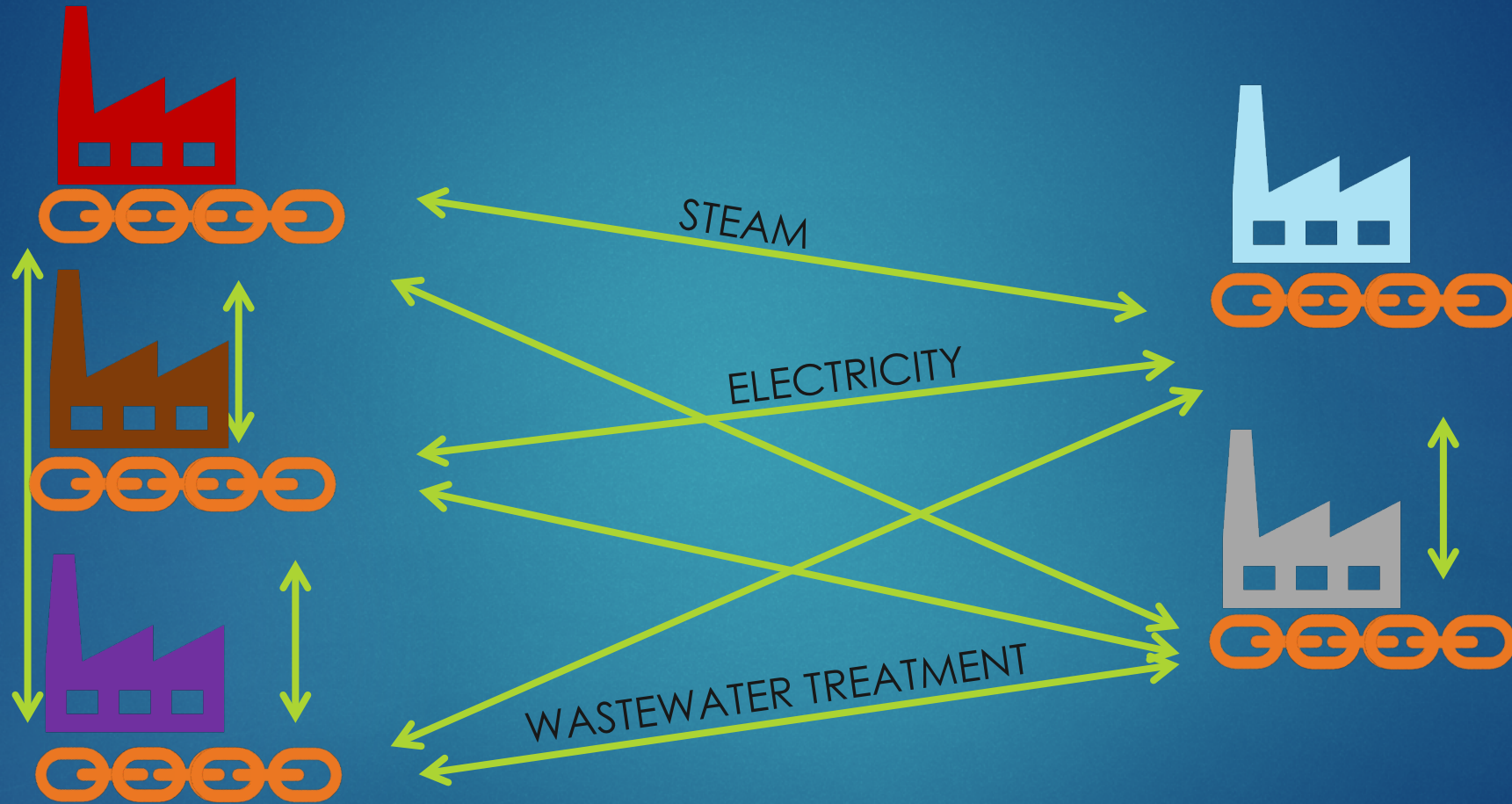
## Managing Chemical Parks



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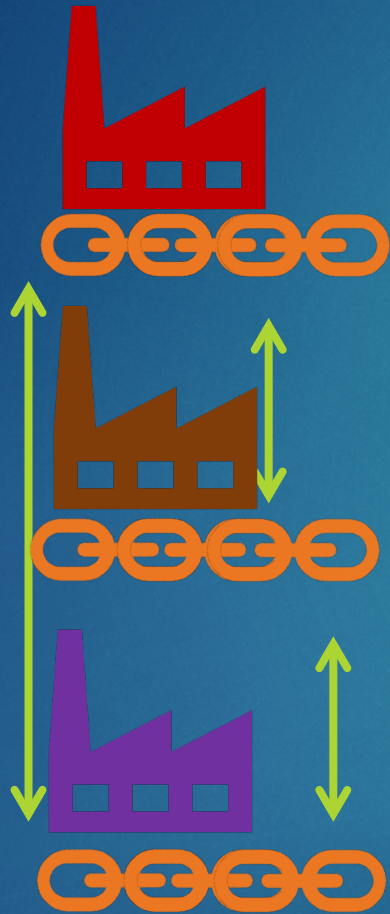
# Chemical Industry

## Managing Chemical Parks – Enabling Shared Infrastructure



# Chemical Industry

## Managing Chemical Parks – Enabling Shared Infrastructure



### Distributed Ledger:

Dynamic adaptation of pricing through smart contracts

Immutable & trustworthy record of events



# Energy Grid

## Smart Grid Energy Sharing

# Energy Grid

## Smart Grid Energy Sharing



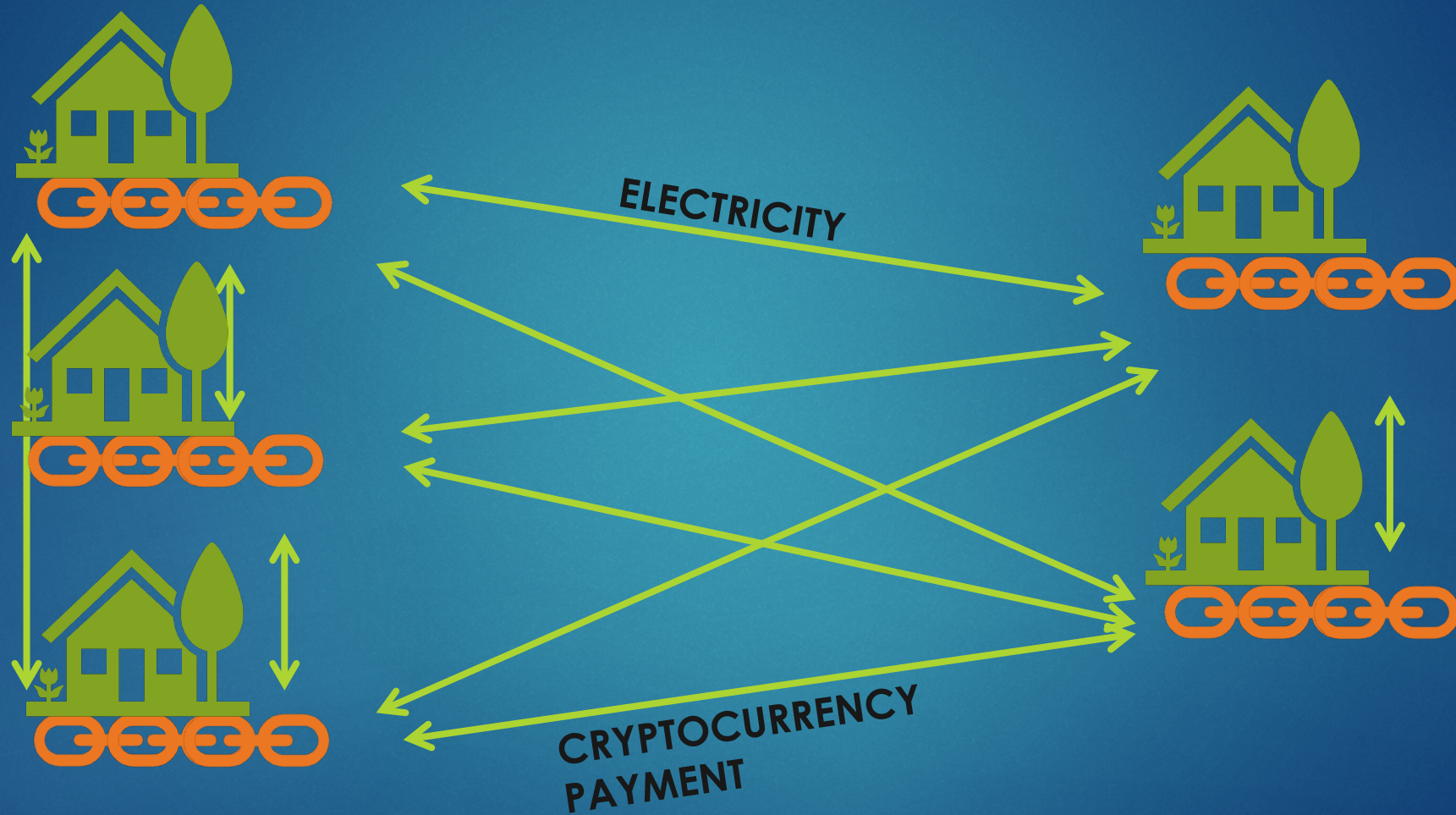
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# Energy Grid

## Smart Grid Energy Sharing



# Royalty Accounting

Automatic Back-End Revenue Sharing

# Royalty Accounting

Automatic Back-End Revenue Sharing

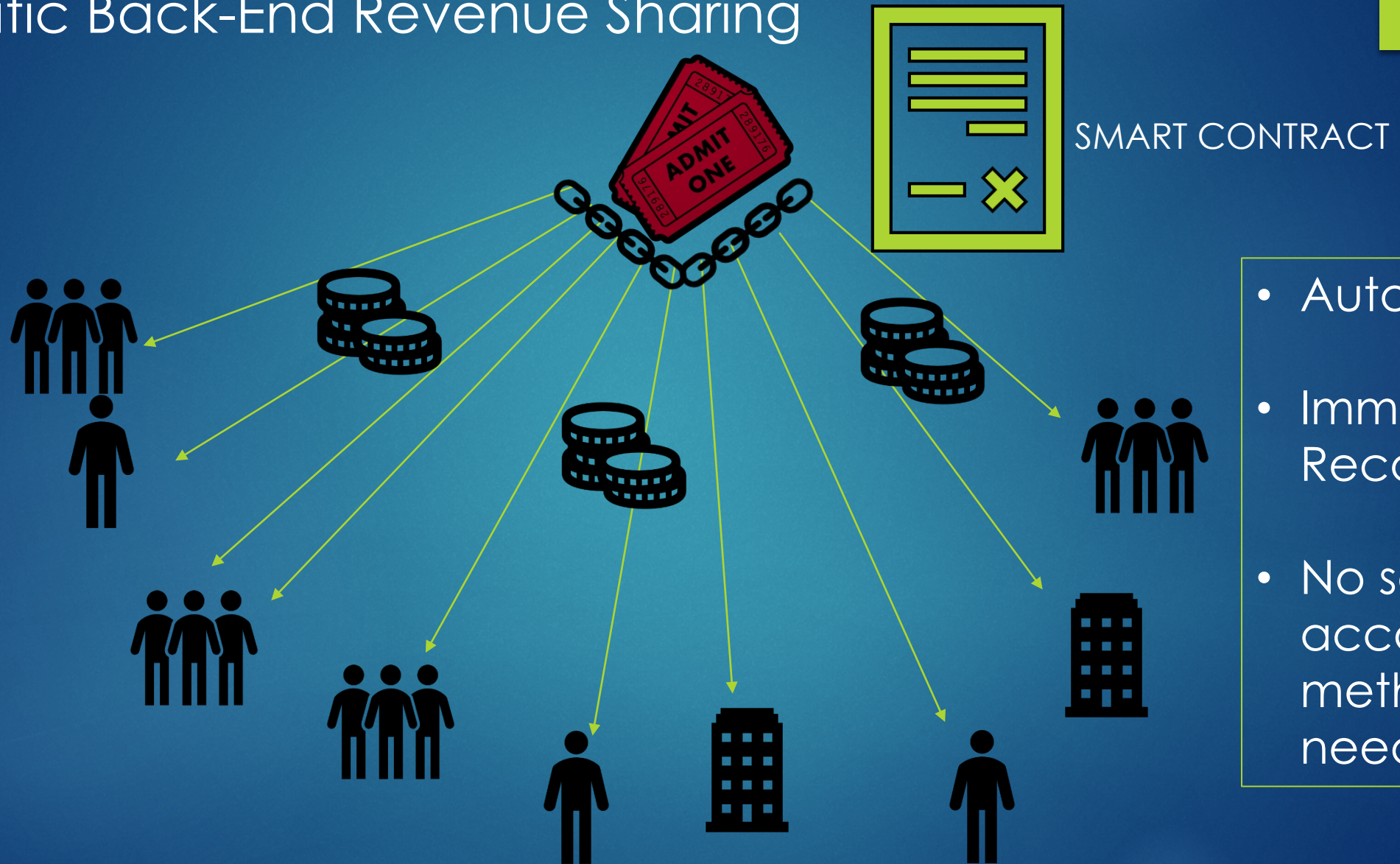


Studio Accounting



# Royalty Accounting

## Automatic Back-End Revenue Sharing



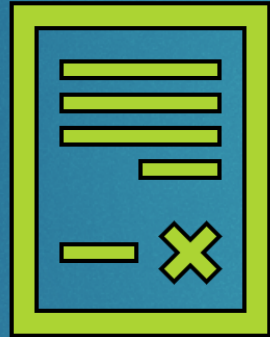
- Automatic
- Immutable Record
- No separate accounting methods needed

# Intellectual Property

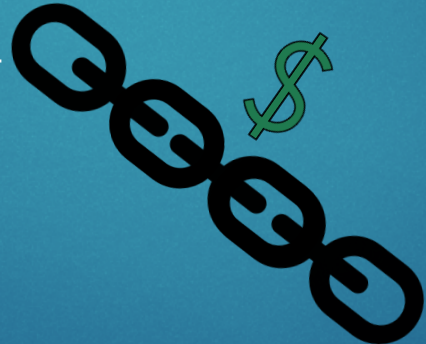
Direct-Licensing IP  
&  
Unique-Item Tracking

# Intellectual Property

## Direct-Licensing IP



SMART CONTRACT



# Intellectual Property

## Unique Item Tracking



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# ERC-721

# Intellectual Property

## Unique Item Tracking



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# Intellectual Property

## Unique Item Tracking



# Scientific Research

Efficiency, Reliability & Accuracy

# Scientific Research

Efficiency, Reliability & Accuracy



- Statistical Analysis

- Data Uploads

- Peer Reviews

- Manuscript Submissions



# Scientific Research

Efficiency, Reliability & Accuracy



# Scientific Research

Efficiency, Reliability & Accuracy



## Distributed Ledger:

Increased Transparency

Immutable & trustworthy record of events

Efficient use of funds

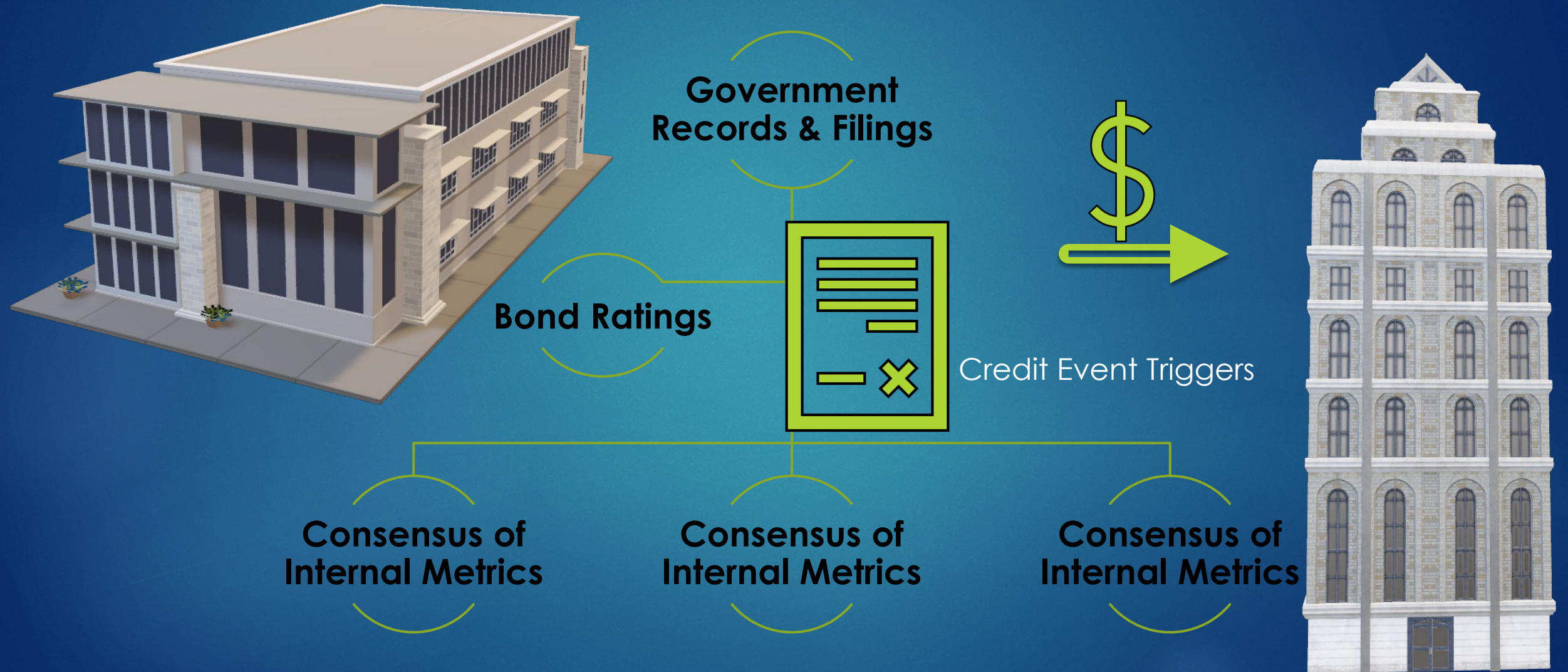


# Insurance

## Efficient Insurance & Self-Insured Groups

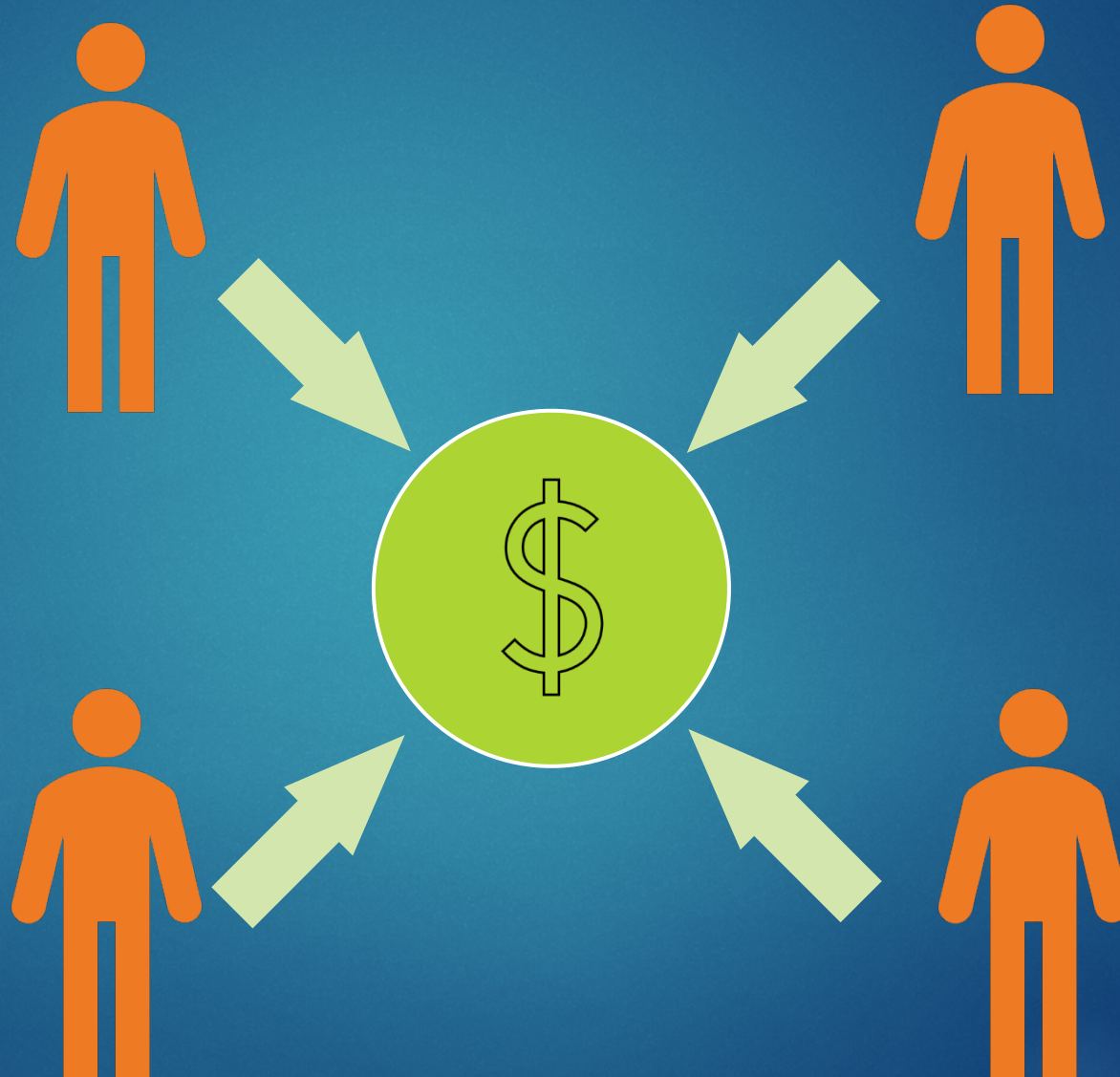
# Insurance

Efficient Insurance



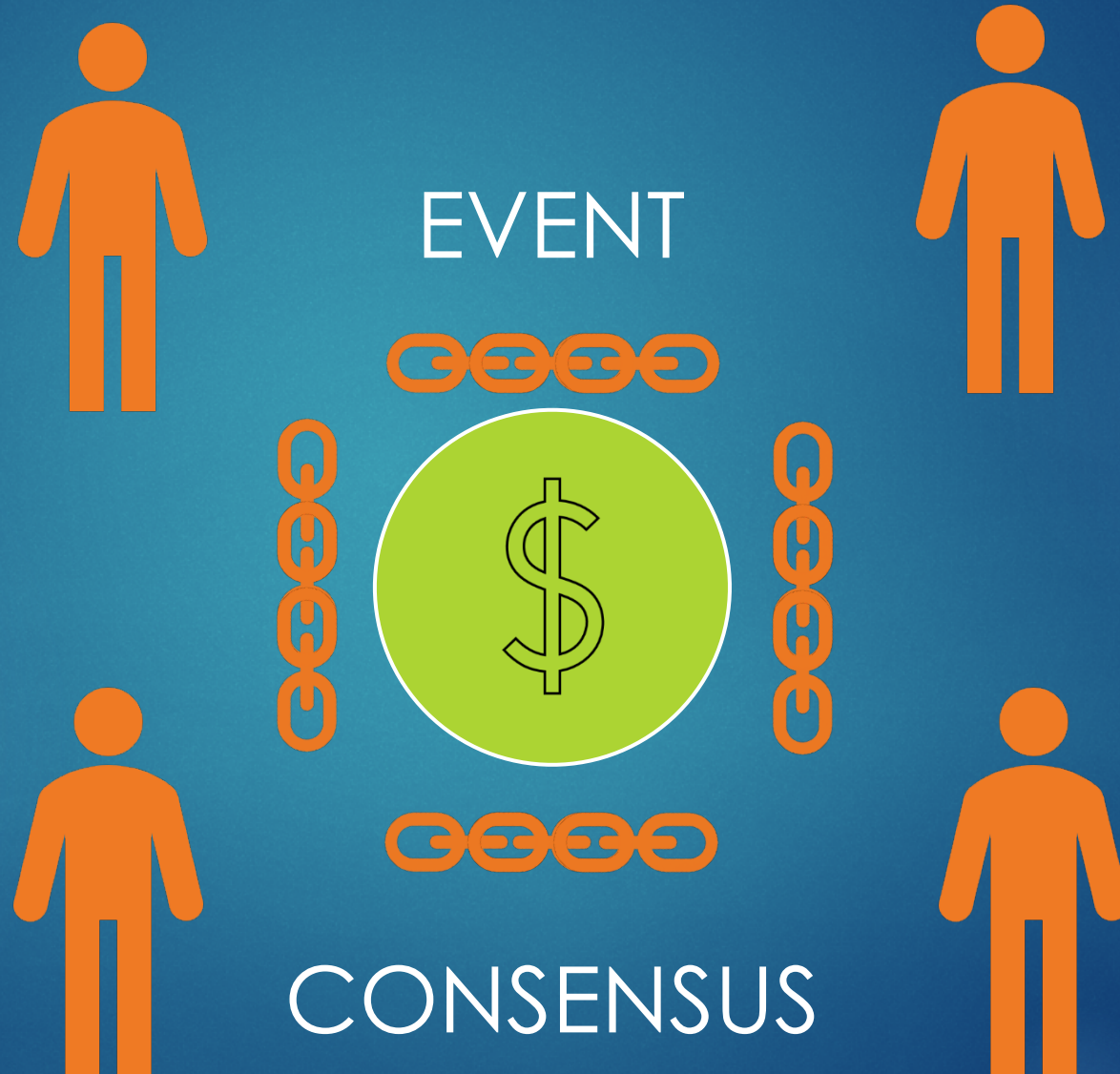
# Insurance

## Self-Insured Groups



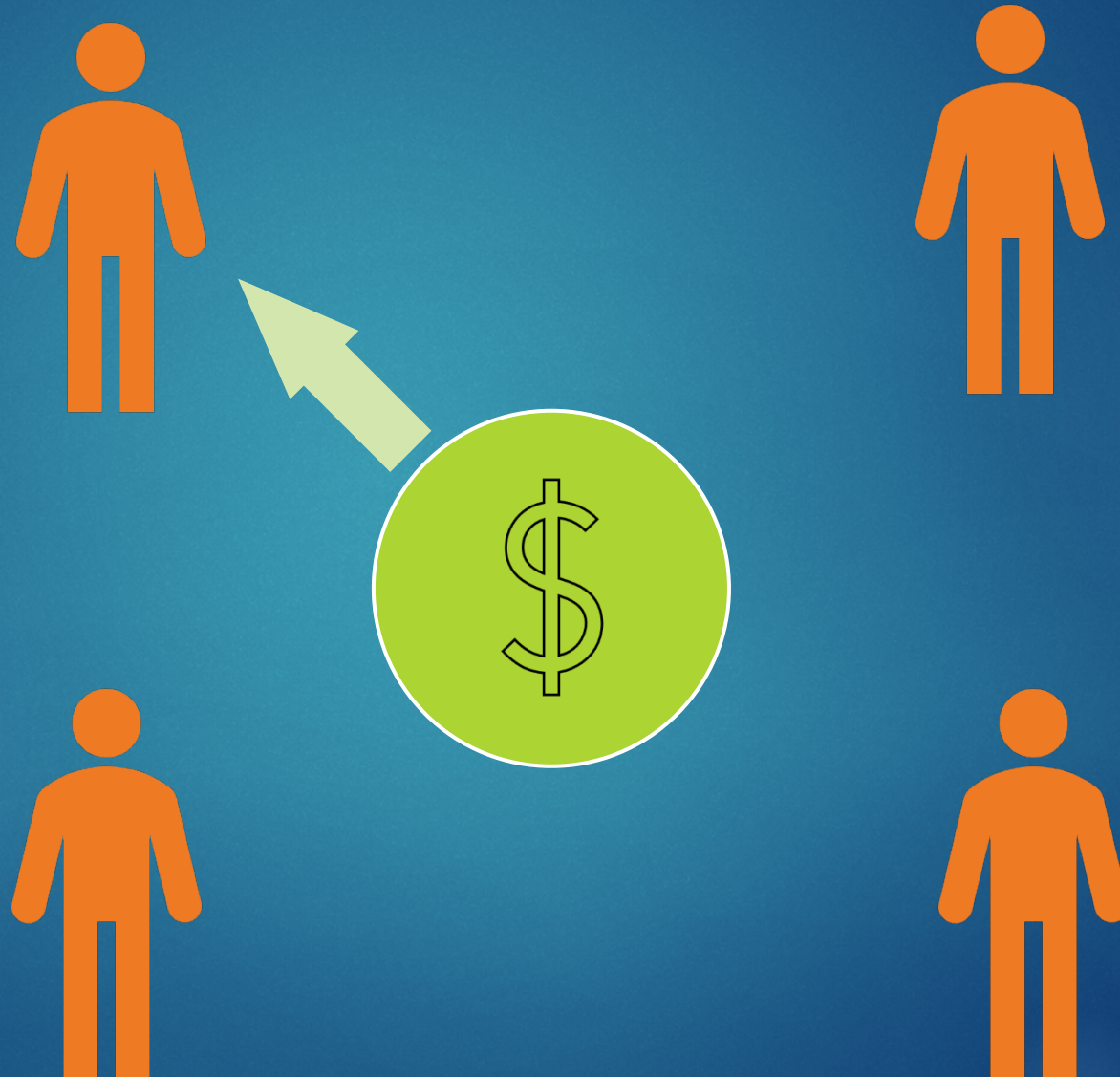
# Insurance

## Self-Insured Groups



# Insurance

## Self-Insured Groups



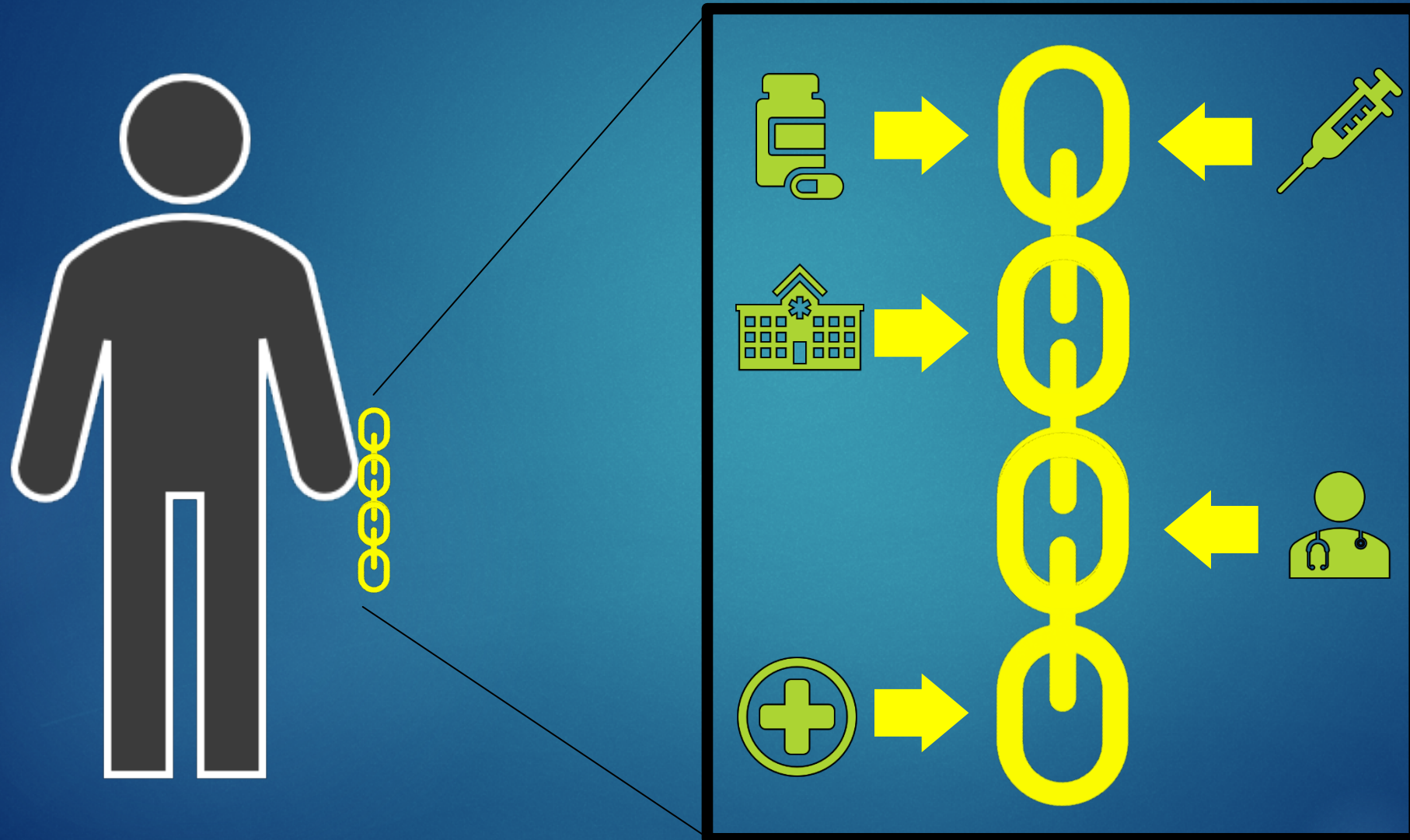
# Healthcare

## Individualized Record Keeping



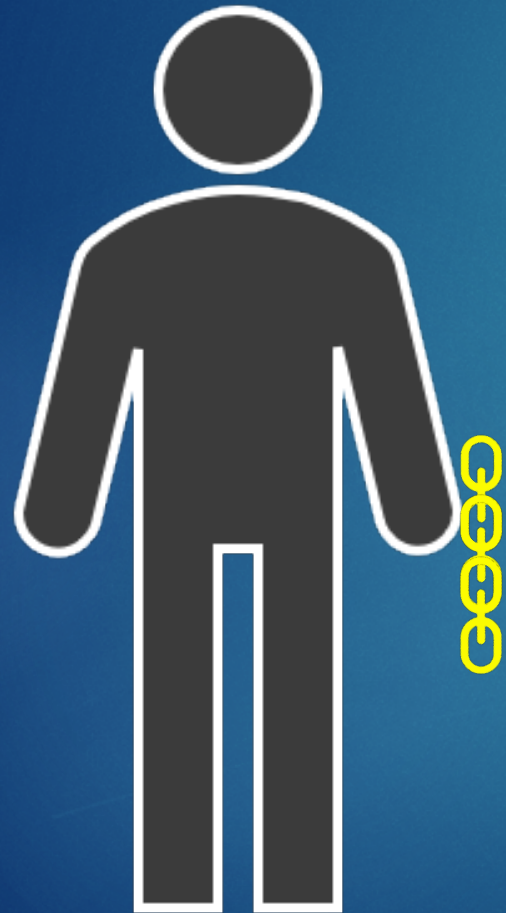
# Healthcare

## Individualized Record Keeping



# Healthcare

Individualized Record Keeping



Specially  
Tailored  
Blockchain  
Query

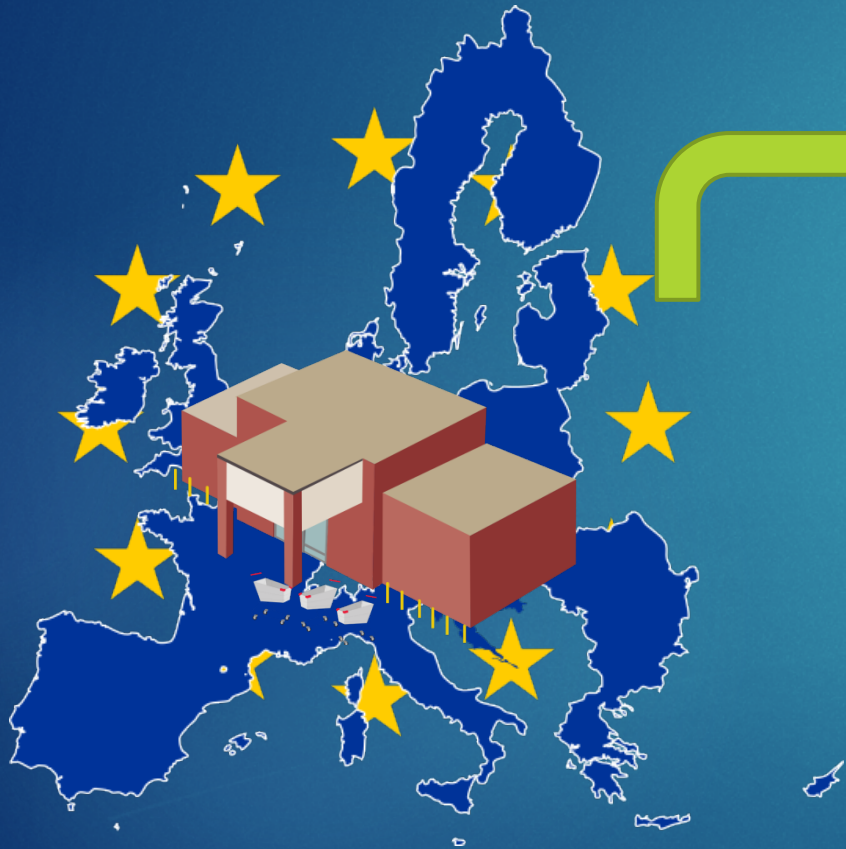


# Implementation Reality



The elephant in the  
room





# GDPR?



# General Data Protection Regulation (GDPR)

## (Art. 4) Pseudonymisation:

“‘Pseudonymisation’ means the processing of personal data in such a manner that the personal data **can no longer be attributed to a specific data subject without the use of additional information...**”



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# General Data Protection Regulation (GDPR)

## Pseudonymisation through Smart Contracts:

- “Blacklist” certain data: information won’t be served when requested;
- “Masking” sensitive data
- “Forgetting” encryption keys
- Setting Transactions to “unsolveable” private key by choosing random public key
  - may not satisfy strict reading of “erasure”

# General Data Protection Regulation (GDPR)

## Pseudonymisation through Smart Contracts:

Only put *hashes* onto blockchain, retain personal data on centralized server:

- (Derivations of personal data)
- Impossible to reverse-engineer represented data
- Used to verify existence of underlying data
  - E.g.: is X item original? Yes or no
- Data on server can be erased





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# Thank You!

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