



Curriculum Vitae of Charles Andrew Tang (Tang Kai Chien)

Chairman of the Brazil China Chamber of Commerce & Industry

President of The Brazilian Association of Waste to Energy

President of the Paraguay China Chamber of Commerce & Industry

Birthdate: 1946 Citizenship: Brazil

EDUCATION: 1968 BS Cornell University

1982 Completed Doctorate Course Univesite Renne Descartes, Paris
V Sorbonne

1985 Completed Law School Estacio de Sa University, Brazil

HONORARY TITLES

2000 – Appointed Director of the Federation of International Chambers at the Brazilian National Confederation of Commerce

2001 – Appointed Economic Advisor to the Government of Jilin City

2004 – Member of the International Advisory Council. Government of Wuhan

2005 - Councilor of Foreign Trade Council of the Federation of Commerce of São Paulo

2010 - Honorary President of the Beijing International Chamber of Commerce.

2010 - Jiangxi Provincial Friendship Association with Foreign Countries

2010 - Adviser to the Nanning CCPIT - Council for the Promotion of International Trade

2011 – Appointed Economic Advisor of the Government of Huainan, Anhui

2022 – Appointed member of the Board of CODIN Industrial Development Company of the Government of the State of Rio de Janeiro

MEDIA ACKNOWLEDGEMENTS

Mr. Tang's biography was twice written up in publications prepared by XINHUA, the official news agency of China. The first publication, "History of Famous Overseas Chinese in the World," was printed in 1994, and the second, "World Overseas Chinese - Presentation of Business Leaders," in 1997. A third publication by Xinhua, "Chinese Enterprisers in the World" should carry Mr. Tang's story in English. In December 2011, China Daily.com published a lengthy introduction of Mr. Tang.

PROFESSIONAL ACHIEVEMENTS

1968 – Was hired in New York by the President of Wall Street Deltec Banking, that controlled the "Banco de Investimentos do Brasil" in São Paulo, Brazil.

1970 - Hired by the Bank of Boston to develop and introduce leasing as a financial instrument into the Brazilian economy.

1971 - Created the first Brazilian leasing company for the Bank of Boston.

1973 – Established Leasecapital S.A. in an equal joint venture with the State National Bank of Maryland.

1972 – 1974 – Invited by Minister Mario Henrique Simonsen, Mr. Joseph Safra, and other bankers, established the first ten leasing companies for ten major Brazilian and International Banks in Brazil

1974 – Established the first leasing company in Spain in a partnership with Baco del Descuento in Madrid, Spain.

1975 – Assisted Shipping magnate Mr. C. Y. Tung with chartering of three ULCCs to Petrobras - the Brazilian National Petroleum Company

1981 – Marpetrol S.A.- a petroleum services shipping company was formed In an equal joint venture with Zapata of Houston Texas which was founded by former President of the United States, George H W Bush. Zapata sold its interests to V Ships of Monte Carlo.

1985 – Sold Leasecapital S. A. to Edmond Safra of the Republic Bank of New York.

1986 – At the personal request of Vice Prime Minister Wu Xueqian of China, formed the Brazil China Chamber of Commerce & Industry

2020 – Formed Recursos Minerais do Brasil Ltda. a mineral resource holding company.

In attracting investments into China, Mr. Tang advised the Brazilian aircraft manufacturer, EMBRAER, to start their assembly factory in China, in a joint venture in Harbin with AVIC II. He also organized the visit to China by the Chairman of Banco Itaú in 2004 that resulted in the opening of their bank representative office in Shanghai. He introduced JAC Motors to Brazil, registered Sino Steel in Brazil and helped start ZTE's first office in São Paulo.

Mr. Tang advised a Brazilian industry that will establish a US\$ 400 million auto engine component factory in China and a medium-large Brazilian bank on a US\$ 1 billion debt issue in Hong Kong.

Helping Chinese companies in Brazil, Mr. Tang registered Sinosteel in Brazil and helped start the ZTE Telecommunications first office in Brazil during 2000. In 2009 he helped Jianhua Automobile of Hefei to enter into the Brazilian market where JAC Motors exports almost 10% of their car production. In 2012, Mr. Tang spoke to the Chairman of SINOPEC, about a request made to Mr. Tang by the Brazilian Minister of Mines and Energy, a founder of the Brazil China Chamber, to bring a Chinese company to build several refineries in Brazil and he is also advising the largest Reinsurance company in China to form a joint venture in Brazil.

SAIC has talked to Mr. Tang on several occasions about the Brazilian auto market. In 2011, Beiqi Futian, Foton sent 3 managers to spend 2 months in CCIBC's São Paulo offices to do the survey for their Brazilian market strategy. The Chairman of BYD asked Mr. Tang to assist their entry into Brazilian market in 2012. China Construction Bank, Bank of Communications of China, China Reinsurance, China Telecom, Beijing Automobile Group, among others, are being advised by Mr. Tang concerning their plans for Brazil.

Major Brazilian, European and American companies such as, Votorantim, Odebrecht, Johnson & Johnson, Holcim, Spring Global - Coteminas, Camargo Correa Group, Sino Steel, BYD, JAC, Beijing Automotive Group, China Reinsurance, among others, have turned to Mr. Tang for his assistance in doing major business with China, and with Brazil, for trading, joint ventures, acquisitions and investments.

Mr. Tang has conducted "Strategic Brain Storming" sessions and Conferences on Chinese market opportunities for companies like Alcoa, Phillips, Samarco Mining, Braskem Petrochemicals, and Schulz, among others.

MEDIA ENGAGEMENTS

Mr. Tang is active in the media of both countries. In China, he is a regular article contributor to Peoples Daily's International Finance News and has also been published by "China Daily". The publication by Wuhan International Advisory Board includes an article by its members at every meeting.

In Brazil Mr. Tang regularly contributes with articles on China's and Brazil's economic development and commercial relations for Brazil's largest newspaper, the "Folha de Sao Paulo." Other prestigious newspapers, the "Estado de Sao Paulo," "O Globo", and monthly economic magazines such as the "Integração Economica," "Digesto Econômico", and the "Economias em Transformação," a newspaper of the Institute for Advanced Studies of the University of São Paulo, have also published articles written by Mr. Tang.

He is frequently interviewed by Brazilian newspapers, television, radio and magazines as well as international media such as USA Today, The New York Times, The Financial Times, The Economist, Business Week, Newsweek, Le Figaro, BBC World TV, China's Oriental Times, Japan's Jiji press and Shibom TV, among others.

SOME SPEAKING ENGAGEMENTS:

September 1, 2004 FIEL - Fundación de Investigaciones Económicas Latinoamericanas (Foundation for the Research of Latin American Investigations), Topic: "CHINA - A Transition to a Market Economy," in Buenos Aires, Argentina.

February 24, 2005 – Isto É Dinheiro (This is Money, a weekly magazine), Topic: "Brazilian Agriculture, Agribusiness and Exports" in São Paulo, Brazil

June 15, 2005 - ExpoGestão 2005 Topic: "Brazil e China – Opportunities and Challenges" in Joinville, SC, Brazil.

November 9, 2005 – United Nations, CEPAL, Topic: "Strategic Analysis on the Economic Relations of Latin America with China. The role of the Chambers of Commerce" in Santiago, Chile.

April 16, 2006 – FACIAP, Topic: "BRIMCS" (Brazil, Russia, India, Mexico, China e South Africa) in Curitiba, Brazil.

May 17, 2006 - Americas Society & Asia Society, Topic: "Asia Latin America Conference" in New York, USA.

May 24, 2006 – Institute for Advanced Studies of the University of São Paulo, TOPIC: "Brazil and China – Risks and Opportunities" in São Paulo, Brazil.

November 24, 2006 – UK Trade & Investment Council - Brazil Trade & Investment Conference, Topic: “China & Brazil – Working Together to find Opportunities for Economic and Trade Cooperation” – in Whitehall, London, (UK)

November 18, 2007 - Europe China Business Meeting, Topic: “Growing with BRIC” in Frankfurt, Germany.

March 11, 2008 - UNESP - University of The State of São Paulo, Topic: “Opportunities for Business with China” in Franca, Brazil

March 14, 2008 - FGV - Fundação Getulio Vargas (Getulio Vargas Foundation) - Master of International Management, TOPIC: “The Strategic Partnership Between Brazil & China”, in Rio de Janeiro, Brazil

October 27, 2008 – WICO - World Industrial & Commercial Organizations Forum, Topic: “A Strategic Partnership Between Two Giants” in Beijing, China

November 17, 2008 – Global China Business Meeting, Topic: “Connecting China with Latin America” in Barcelona, Spain.

November 25, 2008 – AMCHAM, Topic: “Brazil Inserted in the Chinese Growth Model” in São Paulo, Brazil.

August 20, 2009 - CASS – Chinese Academy of Social Sciences, Topic: “The Construction of a Strategic and Commercial Partnership of the Two Giants”, in Beijing, China.

November 9, 2009 - Global China Business Meeting - Topic: “China & Latin America”, President of the Panel and Speaker, in Lisbon, Portugal.

April 11, 2010 – China Economic Review, Topic: “Industries e Sectors of Interest for Chinese e Foreign Investors” in Shanghai, China.

May 10, 2010 – Mare Forum Italy Shipping Conference, Topic: “Optimism in the Air” in Rome, Italy.

May 16, 2010 – Global Russia Business Meeting, Topic: “Investing Overseas” in Ljubljana, Slovenia.

July 22, 2010 – FGV – Fundação Getúlio Vargas - Brics International Conference “Entrepreneurship within the BRICS” in São Paulo, Brazil

July 30, 2010 – FIRJAN – Federation of Industry of the State of Rio de Janeiro, 7º National Congress on Corporate Management, in Rio de Janeiro, Brazil

September 7, 2010 – UNCTAD, UNITED NATIONS, WIF - World Investment Forum, Topic: “Re-Strategizing Investment Promotion” in Xiamen, China.

September 15, 2010 - Tsinghua University - 5^o World Symposium on Bioenergy, Topic: "Biofuels Around The World" in Suzhou, China

October 21, 2010 – Financial Times "Keynote Speaker", Topic: "Doing Business with Brazil" in Shanghai, China

October 13, 2010 – Federation of Commerce of Pernambuco and CCIBC – Opportunities for Investments and Business in the Northeast of Brazil, in Shanghai, China

October 17, 2010 – 3rd China Petroleum, Petrochemical Equipment & Technology Exhibition, in Dongying, Shandong, China

October 18, 2010 - 17th CHINA MINING CONGRESS & EXPO Topic: Mining, Exploration e FDI in Latin America, in Tianjin, China

October 27, 2010 - Deep Water Brazil Congress in Rio de Janeiro, Brazil

November 29, 2010 – Finance Asia (Wall Street Journal) "Brazil Investment Summit" was President of Panel and Speaker, in Hong Kong.

May 21, 2011 – London Business School - Latin America Business Forum Topic: "Latin American Companies in China" in London, UK

May 25, 2011 - Mining Investment Brazil Summit Topic: "Partnerships in Mining with China" in São Paulo, Brazil

June 28, 2011 - The Economist Global Intelligence Unit, Topic: "Global Energy Conversation" in Shanghai, China.

September 13, 2011 – Mare Forum Brazil & South America in Rio de Janeiro, Brazil

September 26, 2011 – CCPIT - China Council for the Promotion of International Trade Beijing International - Topic: Conference of Friendly Commerce Chambers, in Beijing, China.

September 29, 2011 – The Economist "High Growth Markets Summit" in London, UK Another keynote speaker was President Lula of Brazil.

October 6, 2011 – University of São Paulo "Seminars of International Relations" in São Paulo, Brazil.

November 2, 2011 – The Economist "Brazil 2022" in São Paulo, Brazil

March 22, 2012 - Mare Forum Indonesia Geopolitics, Topic: "The shift of power from West to East - the BRICS e the CIVETS" in Jakarta, Indonesia

July 12, 2012 – University of Oxford - Reverse the Future 2012, Topic: “Investing in Tomorrow’s Economies” in Oxford, UK. Other speakers at this forum included President Bill Clinton, the President of Rwanda, Mr. Paul Kagame and the former Governor of the People’s Bank of China, Mr. Yi Gang.

November 25, 2012 – Global China Business Meeting, Topic: “Exploring New Models of Growth” in Riga, Latvia

February 28, 2013 – EnerGen Latam Topic: “O setor elétrico na América Latina: perspectivas de crescimento do parque gerador” in Rio de Janeiro, Brazil.

March 19, 2013 – Forumsul Topic: “A Internacionalização do Negócios” in Blumenau, Brazil.

May 15, 2013 – Casper Libero University Topic: “Brasil China 20 Anos de Parceria” in SÕ Paulo, Brazil

May 20, 2013 – University of São Paulo, ESALQ campus, Topic: “O Comércio entre Brasil e China: desafios e oportunidades” in Piracicaba, Brazil.

June 25, 2013 – China Import Conference

June 26, 2013 - The CRCC Asia Business and Finance Course, Topic: “Business Opportunities for China in the Brazilian Market”, in Beijing, China.

2012 - Mr. Tang held a joint Conference at the Instituto Fernand Braudel de Economia Mundial with Mr. Li Tieyin, then Chinese State Councilor and Chairman of the Chinese Committee for the Economic Restructuring and Opening of the Chinese Economy, describing China’s economic evolution.

SOME ARTICLES PUBLISHED BY UNIVERSITIES, GOVERNMENT RESEARCH CENTERS AND MAJOR NEWS MEDIA IN SEVERAL COUNTRIES:

O MELHOR GUANGXI – (THE BEST GUANGXI) *Published by Brasil Energia Dec. 31, 2018*

BRAZIL E CHINA – UMA PARCERIA ESTRATEGICA E COMERCIAL (BRAZIL AND CHINA – A STRATEGIC AND COMERCIAL PARTNERSHIP)

Published by “Economies in Transformation” Institute of Advanced Studies of the University of São Paulo in June 5, 2001

Originally presented as a keynote speaker dissertation in the Brazil China Conference “Brasil and Asia in the XXI Century – A Meeting of New Horizons” promoted by the Ministry of Foreign Affairs of Brazil on June 8, 2001 in Brasília, Brazil.

BRAZIL AND CHINA – A STRATEGIC AND COMERCIAL PARTNERSHIP

Condensed version with updates published by "The Estado de Sao Paulo" Sunday Newspaper on March 31, 2002

NEGOCIANDO COM A CHINA: ESTRATEGIA E OPORTUNIDADES – UMA PERSPECTIVA HISTORICO – CULTURAL (NEGOTIATING WITH CHINA: STRATEGY AND OPORTUNITIES – A HISTORICAL PERSPECTIVE – CULTURAL Co-authored with Professor Yann Duzert, and Professor Fernando Bulhoes from the FGV University, *Published by Electronic Magazine of Organizational Management, July, December 2003*

CHINA UMA ECONOMIA DE MERCADO (CHINA A MARKET ECONOMY) *Published in the Weekly Aduaneiras "Sem Fronteiras (Without Frontiers)" no. 334 on April 18, 2005*

A IMPORTÂNCIA DE MACAU NA CRESCENTE ALIANÇA ESTRATÉGICA E COMERCIAL DE BRASIL E CHINA (*The Importance of Macao in the Growing Strategic and Comercial Alliance of Brasil and China*) *Keynote Speech during the 4th Forum (Macao) on the development of the Private Enterprise in China during the 11th Macao International Fair September 24, 2006 Published by IPIM*

AN ALTERNATIVE SOURCE OF ENERGY *Published by CHINA DAILY Dec. 5, 2007*

CLEAN ENERGY TO FIGHT THE POLLUTION IN CHINA *Published in Chinese by The International Council of the Government of WUHAN July, 2007*

CHINA SOCIALISTA SALVARÁ O MUNDO CAPITALISTA? (WILL SOCIALIST CHINA SAVE THE CAPITALIST WORLD?) *Published by Folha de Sao Paulo. December 8, 2008*

CHINA SE ELEVARÁ MAIS NA CRISE ECONÔMICA GLOBAL (CHINA WILL RISE FURTHER IN THE GLOBAL ECONOMIC CRISES) *Published in Chinese by The International Finance News of Peoples Daily, December 2, 2009*

UMA CHINA RENASCIDA DA CRISE GLOBAL (A CHINA REBORN FROM THE GLOBAL CRISES) *Published by The Folha de São Paulo Paulo, December 29, 2009*

A IMPORTÂNCIA DA ALIANÇA BRASIL - CHINA NO MUNDO PÓS – AMERICANO (THE IMPORTANCE OF THE BRASIL CHINA ALLIANCE IN THE POST AMERICAN WORLD) *Published by The Folha de São Paulo, May 18, 2009*

ESSÊNCIA DO DEBATE SOBRE A MOEDA CHINESA (THE ESSENCE OF THE DEBATE ON THE CHINESE CURRENCY) *Published by THE FOLHA DE SÃO PAULO, August 4, 2010*

THE DEBATE ON THE CHINESE MODEL *Published by The Economist, August 10, 2010*

BRASIL CHINA: UMA PARCERIA DE BENEFÍCIOS MUTUOS (BRAZIL CHINA: A PARTNERSHIP OF MUTUAL BENEFITS *Published by the Blog of José Dirceu (Former Chief of Staff to President Lula) April 9, 2011*

BRAZIL CHINA A GROWING ALLIANCE Published by the World Policy Journal of New York, July 25, 2013

A CHANGE IN THE WORLD FINANCIAL ORDER TO BOOST TRADE & INVESTMENTS *Published in Chinese by The International Business Daily, Beijing, August 14, 2014*

A COPERACAO FINANCEIRA PROMOVE O COMERCIO ENTRE CHINA E BRASIL (THE FINANCIAL COOPERATION PROMOTES TRADE BETWEEN CHINA AND BRAZIL) Published in Chinese by The International Business Daily, Beijing, September 1, 2014

FOR THE OCASSION OF THE TWO SESSIONS OF THE NATIONAL PEOPLES CONGRESS AND THE NATIONAL CONSULTATIVE CONFERENCE COMMITTEE OF THE PEOPLE *Published in Chinese by The International Business Daily March 7, 2017*

POR QUE A CHINA CRESCEU O BRASIL ESTACIONOU? (WHY DID CHINA GROW AND BRAZIL PARKED?) *Published by Correio Brasiliense, March 7, 2021*

RESEARCH CENTER AFFILIATIONS

Was a Senior Fellow at CCG – Center for China and Globalization,

Was Member of the World Policy Institute in New York

Member of the Fernand Braudel Institute of World Economics in São Paulo, Brazil.

Mr. Tang joined YPO – the Young President's Organization at the age of 25 and transferred, upon reaching YPO's age limit, to WPO – the World President's Organization.

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SPORTS

In the world of sports, Mr. Tang was President of the Polo Federation of Rio de Janeiro as well as being a member of the British and the U. S. Polo Associations.

Mr, Tang played polo continuously in England, USA and in Brazil since he was 19. His team often played against the polo team of HRH CHARLES, then the Prince of Wales